Maximizing assets on hands and securing long term growth opportunities

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Outgoing the market

Securing continuous growth & Summary

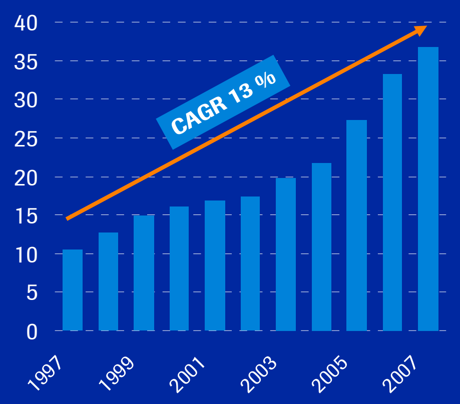
Pharma Q1 `08: strong underlying momentum

Sales CHF m	Q1'07	Q1'08	% change in CHF	% change in local	USD growth
Roche Pharma	5,702	5,498	-4	1	11
excl. Tamiflu pandemic	5,151	5,455	6	11	22
Genentech	2,547	2,399	-6	9	9
Chugai	893	671	-25	-23	-13
excl. Tamiflu pandemic	698	669	-4	-2	11
Pharmaceuticals	**9,142**	**8,568**	**-6**	**1**	**8**
excl. Tamiflu pandemic	**8,396**	**8,523**	**2**	**9**	**17**

Pharma: Strong growth at well balanced risk profile

Based on multiple products

Pharma sales[1] (CHF billion)

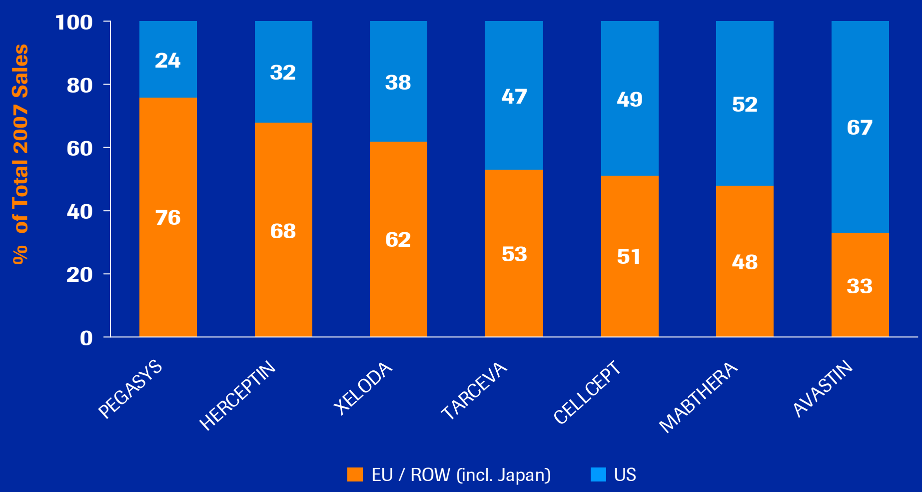


2007 Blockbuster Sales Pyramid (CHF billion)

Continuing to focus on our core assets

[1] Continuing businesses

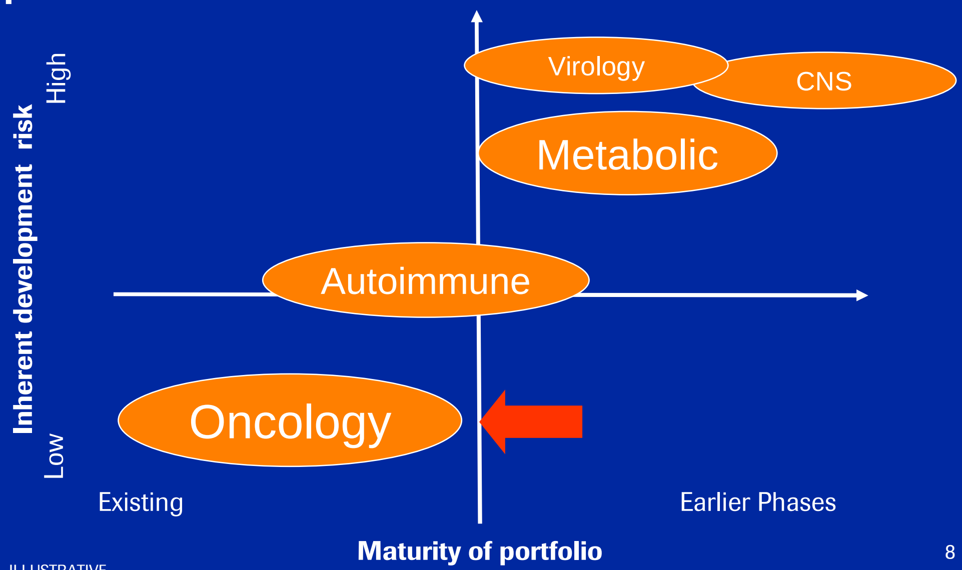
Major growth opportunities outside the US



Outgrowing the market

Securing continuous growth & Summary

Key drivers for short and long term development in place



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Oncology expected to outperform market

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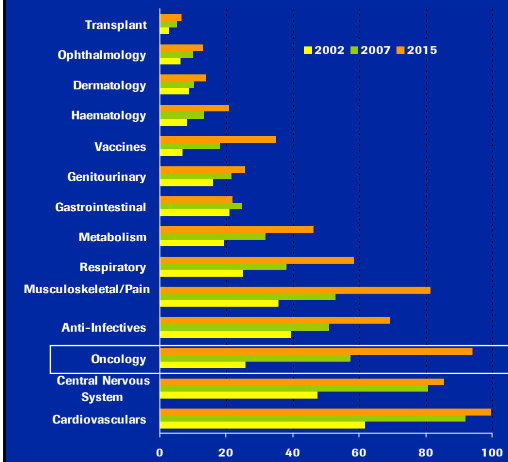
Projected growth by therapeutic area 2002, 2007 and 2015 (USD bn)



	2007–2015 Growth	% of 2015 Pharma Sales
Transplant	31%	0.8%
Ophthalmology	31%	1.7%
Dermatology	36%	1.8%
Haematology	55%	2.7%
Vaccines	92%	4.5%
Genitourinary	19%	3.3%
Gastrointestinal	-12%	2.8%
Metabolism	46%	5.9%
Respiratory	54%	7.5%
Musculoskeletal/Pain	54%	10.4%
Anti-Infectives	36%	8.9%
Oncology	**64%**	**12%**
Central Nervous System	6.1%	10.9%
Cardiovasculars	8.5%	12.8%

Oncology second largest therapy area by 2015

64% growth vs 38% for total Pharma

Source: Wood Mackenzie Nov 2007, extrapolated

Roche at ASCO: first in class mechanisms establishing new standards of care

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Expected key data

- Avastin mBC (AVADO)
- Avastin adj. CC (NSABP C-08) safety results
- Avastin mCRC K-ras update
- Avastin in GBM (BRAIN)
- Herceptin multiple lines of treatment (GBG26)
- Pertuzumab full phase II in mBC

Two IR events planned for ASCO 2008

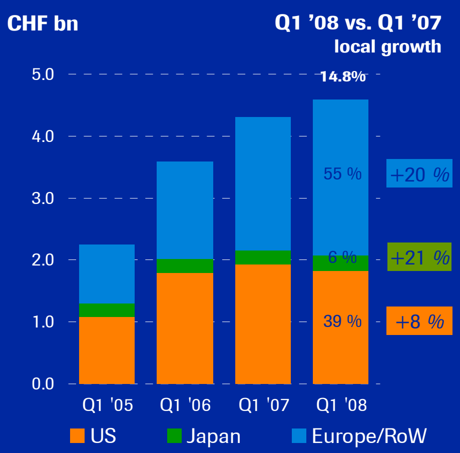
Key objective: to be first to market

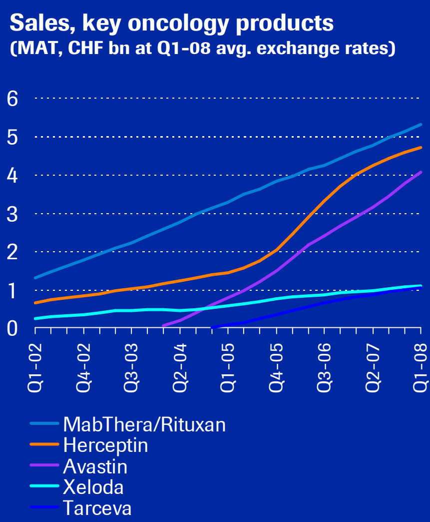
Rank	Drug	Sales MAT 3Q07 ($m)
1	MabThera	3,550
2	Herceptin	3,110
3	Avastin	2,610
4	Glivec	2,450
5	Taxotere	2,150
6	Eloxatine	2,010
7	Arimidex	1,540
8	Gemzar	1,330
9	Casodex	1,190
10	Erbitux	1,080

First in class

Successful products need to be first class entrants – the race begins early in R&D

Oncology: Europe/RoW particularly strong





Avastin still early in its journey

Beyond metastatic indications and across tumour types

Tumour	Early/adjuvant (Potential for cure)
Colon/ rectal	**Phase III** (AVANT, NSABP C-08, E5202, E5204)
Lung (NSCLC)	**Phase III** (E1505)
Breast (HER2-)	**Phase III** (BEATRICE, E5103)
Breast (HER2+)	**Phase III** (BETH w/Herceptin)

Avastin also trialed in gastric, ovarian, prostate, aNHL, and brain (GBM)

(Trial names) [Approval status]. More trials are ongoing than listed above.

Examples of new market opportunities

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Trastuzumab-DM1- *Very promising early data* *(Phase 1 data)*

(24 pts evaluated, - 6 objective responses, 4 responses on-going at the last data cut-off; the longest has persisted over 8 months- No unexpected cardiotoxicity so far

Moved into Phase II

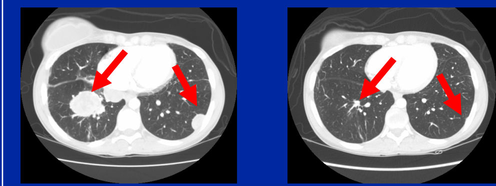
3rd generation Anti-CD20s
Acquisition of Glycart paying off

Increased CD20 binding and apoptosis

Increased ADCC; Reduced CDC

Moving into Phase II soon

IGF1-R Inhibitor – Impressive early results
Eligibility as multi-tumor compound?



Restaging Week 6

Unique Features- Selective to IGF pathway which is a key factor in tumor growth

Drivers for Value – IGF pathway linked to many tumor types

Moved into Phase II

ADCC= (antibody dependent cell-mediated cytotoxicity); CDC= (complement dependent cytotoxicity)

Key drivers for short and long term development in place

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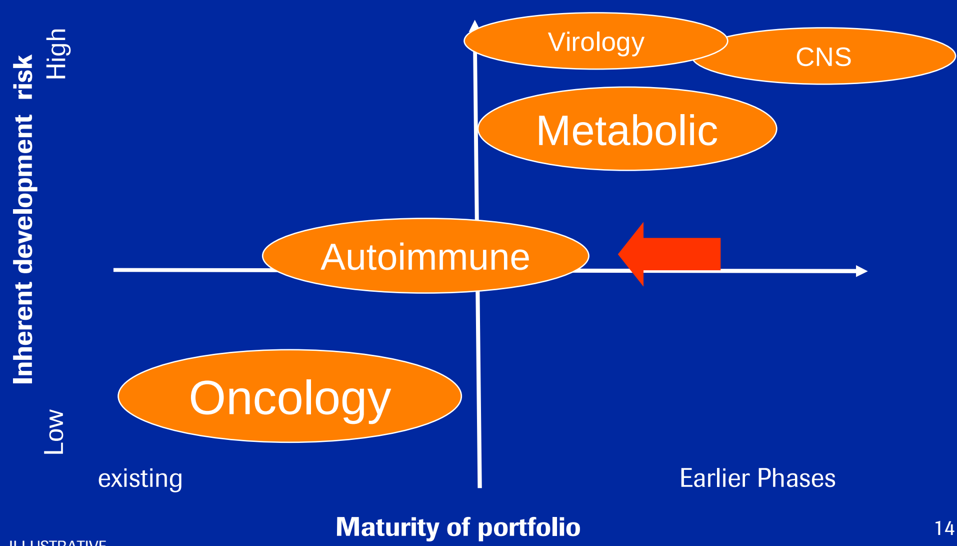

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Rheumatoid Arthritis: Continued Market Growth

Driven by increased Biologic use, novel oral DMARDs & PHC

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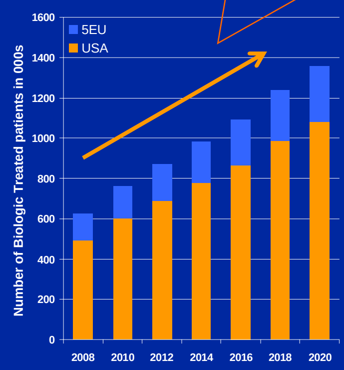
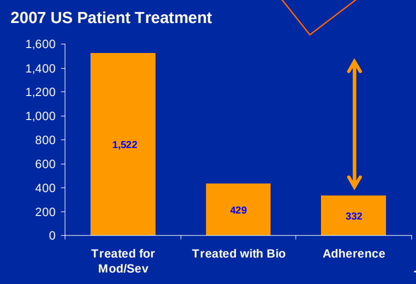
Short to mid-term growth driver
Biologic treated population projected to grow 6.7% CAGR (2008-2020)



Mid to Long-Term Opportunities

- Low biologic penetration Mod/Sev RA
- Future growth drivers:
  - Novel orals: Potent & convenient
  - PHC defined differentiation = premium pricing
  - New brand Rx combination regimens



Actemra – broadly investigated in all RA segments and globally filed in 2007

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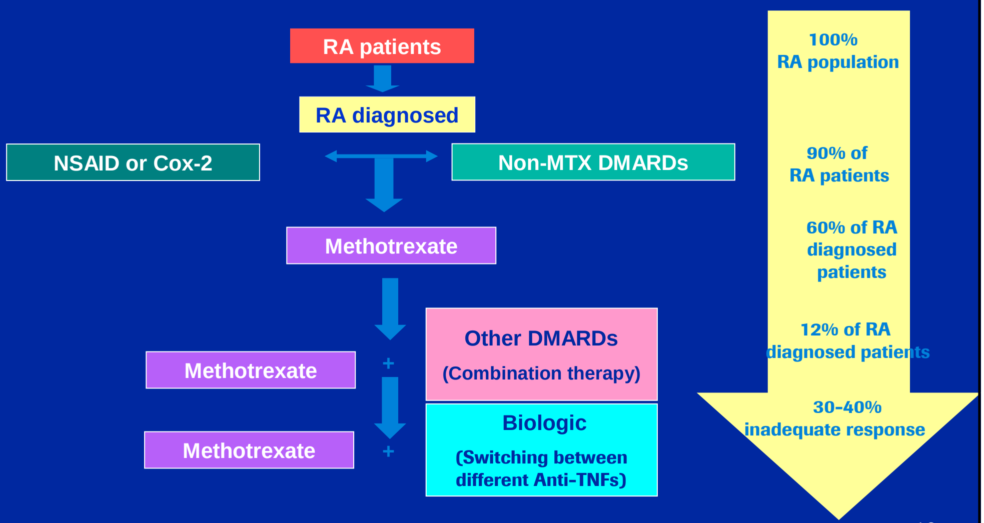

DMARD: Disease modifying anti rheumatic drugs, NSAIDs: Non-steroidal anti-inflammatory drugs

Key drivers for short and long term development in place

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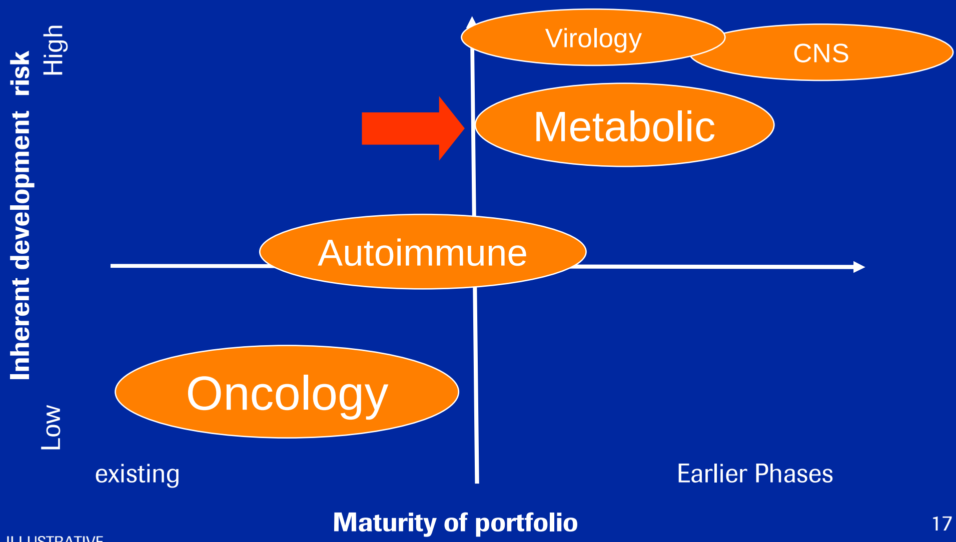

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Dyslipidemia: Future growth driven by HDL treatment

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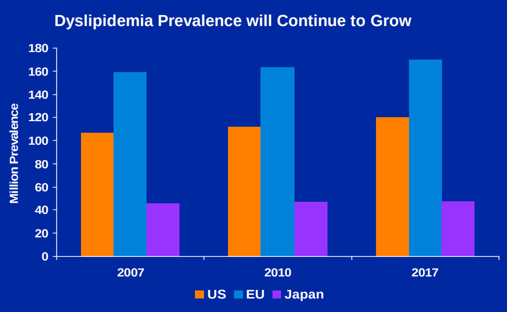

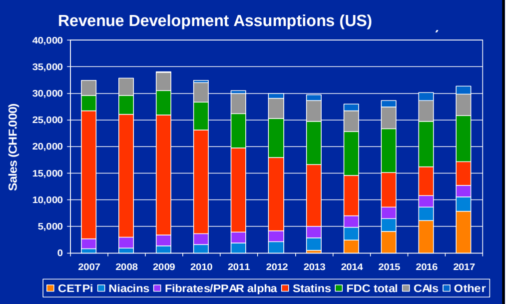

CETP inhibitors and other HDL raising drugs will be responsible for the majority of market value

Sources:, Wood MacKenzie, IMS therapy forecaster

Decision Resources, Cardium Study#4, 2007; Datamonitor Pipeline Insight dyslipidemia 2007

Dyslipidemia: Low HDL-C is an Independent Factor of CHD Risk even when LDL-C is Low

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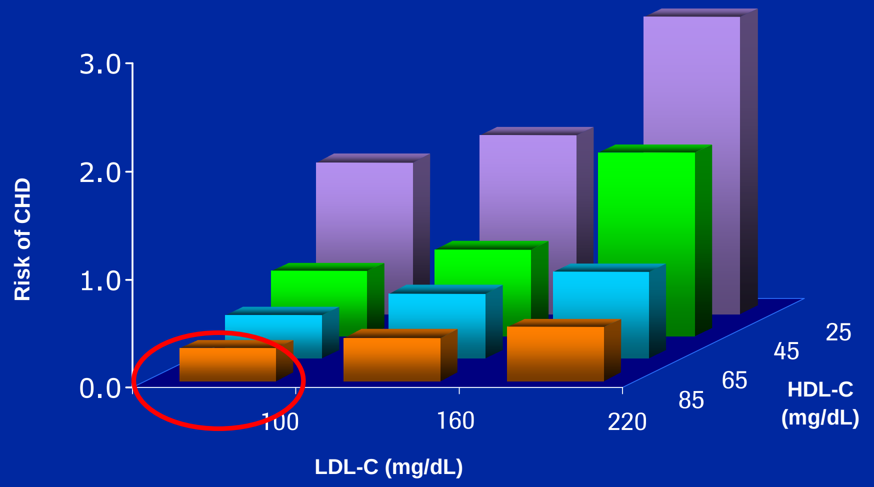

Gordon T et al. *Am J Med* 1977;62:707-714

Roche diabetes portfolio

Targeting All three Underlying Pathologies

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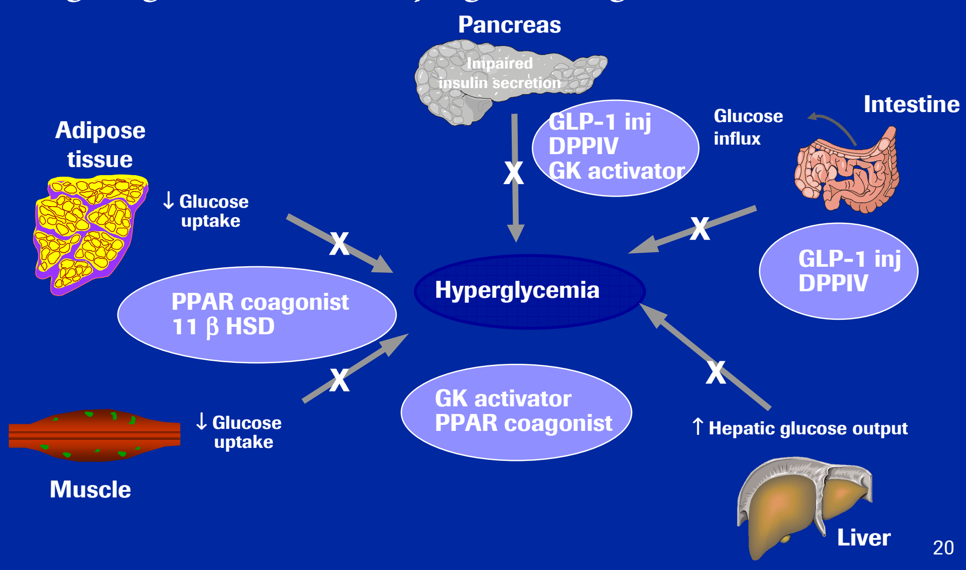

Metabolism/Diabetes in 2008
Committed to become a major player

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CETP Inhibitor to move into phase III

- Safety data to be presented at major medical meetings

GLP-1 phase II data available

- Decision for phase III to be taken in H1 2008
- Publication planned for ADA

Investor science event

Phase II data for DPP-IV (3) and PPAR$\alpha\gamma$ expected

- Looking for a differentiated profile (e.g. weight reduction for DPP-IV)
- Go/no-go decisions for phase III trials to be taken this year

SGLT2 just moved into Phase II

Summary
Building additional value propositions

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- Oncology – worldwide leadership and continuing to expand
- Autoimmune diseases/ RA/ MS – a new growth area
- Metabolic disease – an opportunity for future growth shaping up
- HCV – framing the next standard of therapy
- CNS- innovative, early stage and some ‘wild cards’